

## **RULES & REGULATIONS INTERNATIONAL CAR REMARKETING AWARD 2018**

### **Art 1 Organiser**

The Fleet Europe Awards 2018 are organised by Nexus Communication, publisher of Fleet Europe Magazine and [www.fleeteurope.com](http://www.fleeteurope.com). Nexus Communication is established in Belgium (Parc Artisanal 11-13, B-4671 Barchon).

### **Art 2 General description of the Fleet Europe Awards 2018**

The Fleet Europe Awards 2018 recognize the achievements of the finest fleet practices throughout Europe.

The International Car Remarketing Award is open for International Remarketing Specialists in Europe and beyond.

### **Art 3 Description of the Car Remarketing Award 2018**

The international Car Remarketing Award 2018 highlights International Car Remarketing Specialists in Europe and Beyond. (OEM's, RV setters & Consultants, leasing companies, car rental companies, remarketing insurance providers, car auctions representatives, refurbishment specialists...)

The jury (Fleet Europe Remarketing Advisory Board, representatives of Nexus Communication and representatives of sponsors) will vote for an innovative project, product or service standing out in the field of international automotive remarketing operations.

### **Art 4 Eligibility**

The International Car Remarketing Award will be given to an actor in the automotive remarketing sector, having developed an innovative project, product or service standing out in the field of international automotive remarketing operations. We are seeking for an innovation that contributes to the efficiency and transparency within the remarketing process, and/or contributes to the margin realized on the vehicles.

The award can be won by any type of actor within the remarketing process, including start-ups and smaller traders. The only requirement is that their business has an international scope.

### **Art 5 Jury**

- The jury for the International Car Remarketing Award 2018 consists of members of Fleet Europe Remarketing Advisory Board, Nexus Communication team members and representatives of sponsors.
- The editorial team of Fleet Europe organises and coordinates the jury activities but will not participate in the voting process.
- The decisions of the jury are final.
- The president of the jury, Steven Schoefs (chief editor Fleet Europe, Nexus Communication), is the only person in charge of announcing the results of the International Car Remarketing Awards 2018.
- If one jury member's company participate to the award, that jury member is not allowed to attend the presentation of his company and to vote for his company.

### **Art 6 Confidentiality**

- All of the jury members are subject to the rules of ethics. They commit to not divulging any information concerning candidates, dossiers or results of the election.

### **Art 7 Registration**

- Candidates for the International Car Remarketing Award 2018 must apply before September 7, 2018 by using the application form available at [www.fleeteurope.com/awards](http://www.fleeteurope.com/awards).

- The candidates are informed by the organiser about the validity of their candidacy upon application.
- The organiser sends the questionnaire for the constitution of the dossier to the candidate.
- The complete candidacy dossier must be entered before September 21, 2018. It must be emailed or sent to:  
FLEET EUROPE AWARDS 2018  
Laura Petit  
Nexus Communication  
Parc Artisanal 11-13  
B-4671 Barchon - Belgium  
E-mail: [lpetit@nexuscommunication.be](mailto:lpetit@nexuscommunication.be)  
Tel: +32 472 60 51 08

#### **Art 8 Overall values and assessments**

During the assessment of the dossiers, the jury will examine the following elements:

- The degree of innovation of the tool, product or service for the international automotive remarketing operations
- The efficiency of the tool, product or service on the ROI of the innovative tool/ service of the remarketing process
- The level of implementation of the innovative tool, product or service in the market
- The impact of the innovative tool, product or service on TCO reduction/control and cost-savings
- The further developments of the tool, product or service

#### **Art 8 Process and timing**

- Contestants apply before **September 7, 2018**. The organization confirms the validity of the candidacy to the candidates upon application.
- Contestants send their dossier before **September 21, 2018**.
- After receiving the dossiers of the candidates, the jury of the International Car Remarketing Award 2017 will select an innovative project, product or service standing out in the field of international automotive remarketing operations. For the selection the jury evaluates all candidacy dossiers using a selection grid.
- The final nominees will be contacted by the jury to defend their project via video conference in October, 2018. To become a winner the candidate must give the final presentation via video conference.
- The results of the voting will be unveiled during the official Fleet Europe **Remarketing Dinner** on **November 27, 2018**. The best project will be rewarded on this occasion.

The highest scoring finalists (with a maximum of 5) will have the opportunity to participate to the event and to promote their solution/product during a Remarketing Session.

Nexus Communication asks all candidates to be present at this event. If there is any reason why a candidate cannot attend, a colleague or other nominated person should be delegated to receive the prize on behalf of the nominee.

#### **Art 9 Acceptance of rules**

- Entering the Fleet Europe Awards 2018 entails acceptance of its rules and regulations and the decisions of the judges.
- Any attempt at fraud or corruption will be punished by immediate expulsion from the competition.



- Printing or typing or spelling errors will not give rise to any obligation whatsoever on the part of Nexus Communication.
- The organisers may in no way whatsoever be held responsible in cases of dispute or litigation.